



**PORT ALBERNI PORT AUTHORITY**  
2750 Harbour Road  
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### **Watersports & Outdoor Equipment Rentals / Guide Opportunity Available China Creek Marina & Campground**

The Port Alberni Port Authority has been, and will continue to invest, in a number of improvements to China Creek Marina & Campground's facilities and marketing efforts to expand its customer base. For examples, this past season saw the development of a new website ([www.campchinacreek.com](http://www.campchinacreek.com)) and a new BMX-style dirt track and obstacle course. A particular focus remains attracting families to enjoy this easily accessible, but "a world away," spectacular setting, nestled into the Alberni Inlet and the head of the Alberni Inlet Trail that represents the best of what the west coast has to offer. This year marks the return of a kite boarding school business and opening of the café by private third party operators.

In order to continue to enhance the amenities offered to its increasing and diversified day and overnight guests the Port is issuing a Request for Proposals (RFP) to attract a progressive, opportunity-minded entrepreneur to rent watersports and/or trail hiking equipment that may range from kayaks to walking sticks and day hiking gear. Additionally, the successful proponent may offer lessons and guided tours of such activities.

The Port recognizes the seasonal nature and location for this business and is open to considering additional revenue opportunities that proponents may wish to pursue under this RFP.

All interested candidates are encouraged to send a proposal outlining their:

- Suggested offerings such as: type and number of equipment pieces; lessons; guided excursions; etc
- Experience
- Any additional products or services the proponent may propose to offer
- Proposed hours and terms of operation
- At least two (2) professional references

All rental terms will be negotiated between the successful candidate and Port Alberni Port Authority.

To view the facility, please contact: Cecilia Addy, Manager of Marina Services at 250-723-5312

Interested parties must email their proposals to:

Port Alberni Port Authority  
Attention: Dave McCormick, Director of Public Relations & Business Development  
[dmccormick@alberniport.ca](mailto:dmccormick@alberniport.ca)

Submissions will be accepted until 4:00 p.m. on June 30, 2017

**THE PORT AUTHORITY RESERVES THE RIGHT TO REJECT OR ACCEPT ANY OR ALL  
PROPOSALS PRIOR OR POST DEADLINE**